

FirmsFinder GEO — intents.json

Fișier sursă	geo/intents.json (repository aipath512/firmsfinder)
Commit sursă	7840a680e04a3b327ccdeb5dd5698c2ea1fc1293
SHA-256 (octeții fișierului JSON)	81054c7b0ea277a9d135959fbb6589d57b7ff1511504f8aa365ce02e39db9293
Dimensiune JSON	80512 octeți
Generat la	2026-10-14 08:52:43 (UTC+03:00, Europe/Bucharest)
Generat la (UTC)	2026-10-14 05:52:43 UTC
Generat de	Claude (asistent AI creat de Anthropic), Claude Sonnet 5.5; ora provine de la ceasul sesiunii
Versiune document	v1.0

Conținutul de mai jos este textul fișierului JSON, neschimbat; liniile lungi sunt rupte doar vizual, pentru afișare. Acest PDF este o redare a fișierului la commit-ul indicat. Nu este semnătură electronică calificată (eIDAS), nu este certificat și nu atestă că fișierul este valid sau implementat în runtime. Amprenta SHA-256 se referă la octeții fișierului JSON din repository, nu la acest PDF.

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{
  "schema_version": "1.0",
  "methodology": "FirmsFinder GEO V3.1",
  "artifact": "intents",
  "site": "https://firmsfinder.eu/",
  "publisher": "AiVenture S.R.L.",
  "language": "ro-RO",
  "generated_at": null,
  "status": "150_INTENTS_ALL_HAVE_LOCAL_DESTINATIONS_RUNTIME_PENDING",
  "intent_model": {
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    "funnel_stages": [
      "TOF",
      "MOF",
      "BOF"
    ],
    "classification_is_internal": true,
    "ai_citation_guaranteed": false,
    "relationship_claim_policy": "UNVERIFIED_RELATIONSHIPS_ARE_HYPOTHESES"
  },
  "counts": {
    "total": 150,
    "TOF": 50,
    "MOF": 50,
    "BOF": 50
  },
  "intents": [
    {
      "id": "FF-GEO-TOF-001",
      "funnel": "TOF",
      "query": "Ce informații pot găsi despre o firmă din România?",
      "action": "LEARN",
      "target": "COMPANY",
      "cluster_ref": "TC-001",
      "entity_refs": [
        "https://firmsfinder.eu/#software"
      ],
      "target_pages": [
        "https://firmsfinder.eu/cautare/"
      ],
      "query_language": "ro-RO",
      "semantic_status": "PROPOSED",
      "evidence_refs": []
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    {
      "id": "FF-GEO-TOF-002",
      "funnel": "TOF",
      "query": "Ce înseamnă o firmă activă?",
      "action": "UNDERSTAND",
      "target": "COMPANY",
      "cluster_ref": "TC-001",
      "entity_refs": [
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      "target_pages": [
        "https://firmsfinder.eu/cautare/"
      ],
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}
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"query_language": "ro-R0",
"semantic_status": "PROPOSED",
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  "target": "COMPANY",
  "cluster_ref": "TC-001",
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  "target_pages": [
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  "semantic_status": "PROPOSED",
  "evidence_refs": []
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  "id": "FF-GEO-TOF-004",
  "funnel": "TOF",
  "query": "Ce este căutarea firmelor după CAEN?",
  "action": "DISCOVER",
  "target": "COMPANY",
  "cluster_ref": "TC-001",
  "entity_refs": [
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  "target_pages": [
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  "query_language": "ro-R0",
  "semantic_status": "PROPOSED",
  "evidence_refs": []
},
{
  "id": "FF-GEO-TOF-005",
  "funnel": "TOF",
  "query": "Pot căuta firme folosind limbaj natural?",
  "action": "EXPLAIN",
  "target": "COMPANY",
  "cluster_ref": "TC-001",
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  ],
  "target_pages": [
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  "query_language": "ro-R0",
  "semantic_status": "PROPOSED",
  "evidence_refs": []
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  "id": "FF-GEO-TOF-006",
  "funnel": "TOF",
  "query": "Ce date oficiale există despre companii?",
  "action": "DEFINE",
  "target": "COMPANY",
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  "target_pages": [
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  "query_language": "ro-R0",
  "semantic_status": "PROPOSED",
  "evidence_refs": []
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{
  "id": "FF-GEO-TOF-007",
  "funnel": "TOF",
  "query": "Cum identific firme după produs sau serviciu?",
  "action": "RESEARCH",
  "target": "COMPANY",
  "cluster_ref": "TC-001",
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  "query_language": "ro-R0",

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    "action": "LEARN",
    "target": "PROSPECT",
    "cluster_ref": "TC-002",
    "entity_refs": [
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    "target_pages": [
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  {
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    "funnel": "TOF",
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    "action": "UNDERSTAND",
    "target": "PROSPECT",
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    "target_pages": [
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    "semantic_status": "PROPOSED",
    "evidence_refs": []
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    "funnel": "TOF",
    "query": "Ce este potrivirea ofertă-cerere?",
    "action": "EXPLORE",
    "target": "PROSPECT",
    "cluster_ref": "TC-002",
    "entity_refs": [
      "https://firmsfinder.eu/#economic-intelligence"
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    "target_pages": [
      "https://firmsfinder.eu/"
    ],
    "query_language": "ro-R0",
    "semantic_status": "PROPOSED",
    "evidence_refs": []
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    "funnel": "TOF",
    "query": "Ce înseamnă segmentarea pieței B2B?",
    "action": "DISCOVER",
    "target": "PROSPECT",
    "cluster_ref": "TC-002",
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    "target_pages": [
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    "query_language": "ro-R0",
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    "evidence_refs": []
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    "action": "DEFINE",
    "target": "PROSPECT",
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      "https://firmsfinder.eu/#economic-intelligence"
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    "target_pages": [
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    "funnel": "TOF",
    "query": "Cum stabilesc priorități în prospectare?",
    "action": "RESEARCH",
    "target": "PROSPECT",
    "cluster_ref": "TC-002",
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      "https://firmsfinder.eu/#economic-intelligence"
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    "target_pages": [
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    "semantic_status": "PROPOSED",
    "evidence_refs": []
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    "action": "LEARN",
    "target": "BUSINESS_PARTNER",
    "cluster_ref": "TC-003",
    "entity_refs": [
      "https://firmsfinder.eu/#ere"
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    "target_pages": [
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    ],
    "query_language": "ro-R0",
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    "action": "UNDERSTAND",
    "target": "BUSINESS_PARTNER",
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    "target_pages": [
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    "query": "Ce este un parteneriat B2B?",
    "action": "EXPLORE",
    "target": "BUSINESS_PARTNER",
    "cluster_ref": "TC-003",
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  "entity_refs": [
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  "target_pages": [
    "https://firmsfinder.eu/"
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  "query_language": "ro-R0",
  "semantic_status": "PROPOSED",
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  "id": "FF-GEO-TOF-019",
  "funnel": "TOF",
  "query": "Cum identific furnizori alternativi?",
  "action": "EXPLAIN",
  "target": "BUSINESS_PARTNER",
  "cluster_ref": "TC-003",
  "entity_refs": [
    "https://firmsfinder.eu/#ere"
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  "target_pages": [
    "https://firmsfinder.eu/"
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  "semantic_status": "PROPOSED",
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  "funnel": "TOF",
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  "cluster_ref": "TC-003",
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  "target_pages": [
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  "target": "ECONOMIC_ACTIVITY",
  "cluster_ref": "TC-004",
  "entity_refs": [
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  "target_pages": [
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  "query": "Cum este organizată clasificarea CAEN?",
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  "action": "EXPLORE",
  "target": "ECONOMIC_ACTIVITY",
  "cluster_ref": "TC-004",
  "entity_refs": [
    "https://firmsfinder.eu/#caen"
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  "target_pages": [
    "https://firmsfinder.eu/"
  ],
  "query_language": "ro-R0",
  "semantic_status": "PROPOSED",
  "evidence_refs": []
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  "funnel": "TOF",
  "query": "CAEN arată ce produse vinde o firmă?",
  "action": "DISCOVER",
  "target": "ECONOMIC_ACTIVITY",
  "cluster_ref": "TC-004",
  "entity_refs": [
    "https://firmsfinder.eu/#caen"
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  "target_pages": [
    "https://firmsfinder.eu/"
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  "query_language": "ro-R0",
  "semantic_status": "PROPOSED",
  "evidence_refs": []
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  "action": "EXPLAIN",
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  "cluster_ref": "TC-004",
  "entity_refs": [
    "https://firmsfinder.eu/#caen"
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  "target_pages": [
    "https://firmsfinder.eu/"
  ],
  "query_language": "ro-R0",
  "semantic_status": "PROPOSED",
  "evidence_refs": []
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{
  "id": "FF-GEO-TOF-026",
  "funnel": "TOF",
  "query": "Cum se schimbă codurile între revizii CAEN?",
  "action": "DEFINE",
  "target": "ECONOMIC_ACTIVITY",
  "cluster_ref": "TC-004",
  "entity_refs": [
    "https://firmsfinder.eu/#caen"
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  "target_pages": [
    "https://firmsfinder.eu/"
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  "id": "FF-GEO-TOF-027",
  "funnel": "TOF",
  "query": "Ce este un knowledge graph economic?",
  "action": "LEARN",
  "target": "ENTITY_RELATIONSHIP",
  "cluster_ref": "TC-005",
  "entity_refs": [
    "https://firmsfinder.eu/#ere"
  ],
  "target_pages": [
    "https://firmsfinder.eu/"
  ],
  "query_language": "ro-R0",
  "semantic_status": "PROPOSED",
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    "id": "FF-GEO-TOF-028",
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    "action": "UNDERSTAND",
    "target": "ENTITY_RELATIONSHIP",
    "cluster_ref": "TC-005",
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    "target_pages": [
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    "semantic_status": "PROPOSED",
    "evidence_refs": []
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    "funnel": "TOF",
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    "action": "EXPLORE",
    "target": "ENTITY_RELATIONSHIP",
    "cluster_ref": "TC-005",
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    "target_pages": [
      "https://firmsfinder.eu/"
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    "query_language": "ro-R0",
    "semantic_status": "PROPOSED",
    "evidence_refs": []
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  {
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    "funnel": "TOF",
    "query": "Ce este o relație inversă într-un graf?",
    "action": "DISCOVER",
    "target": "ENTITY_RELATIONSHIP",
    "cluster_ref": "TC-005",
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    "target_pages": [
      "https://firmsfinder.eu/"
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    "semantic_status": "PROPOSED",
    "evidence_refs": []
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    "query": "Ce înseamnă proveniența unei relații?",
    "action": "EXPLAIN",
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    "target_pages": [
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    "semantic_status": "PROPOSED",
    "evidence_refs": []
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  {
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    "funnel": "TOF",
    "query": "Ce este o inferență economică?",
    "action": "DEFINE",
    "target": "ENTITY_RELATIONSHIP",
    "cluster_ref": "TC-005",
    "entity_refs": [
      "https://firmsfinder.eu/#ere"
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    "target_pages": [
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    "semantic_status": "PROPOSED",
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"funnel": "TOF",
"query": "Ce este Generative Engine Optimization?",
"action": "LEARN",
"target": "GEO_SERVICE",
"cluster_ref": "TC-006",
"entity_refs": [
  "https://firmsfinder.eu/#geo-diagnostic"
],
"target_pages": [
  "https://firmsfinder.eu/geo/ghid/#intent-ff-geo-tof-033"
],
"query_language": "ro-R0",
"semantic_status": "EDITORIAL_EXPLANATION_PUBLISHED_IN_THIS_BUILD",
"evidence_refs": [],
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},
"target_anchor": "intent-ff-geo-tof-033"
},
{
  "id": "FF-GEO-TOF-034",
  "funnel": "TOF",
  "query": "Ce înseamnă GEO readiness?",
  "action": "UNDERSTAND",
  "target": "GEO_SERVICE",
  "cluster_ref": "TC-006",
  "entity_refs": [
    "https://firmsfinder.eu/#geo-diagnostic"
  ],
  "target_pages": [
    "https://firmsfinder.eu/geo/ghid/#intent-ff-geo-tof-034"
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  "semantic_status": "EDITORIAL_EXPLANATION_PUBLISHED_IN_THIS_BUILD",
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},
{
  "id": "FF-GEO-TOF-035",
  "funnel": "TOF",
  "query": "Ce este un fragment citabil?",
  "action": "EXPLORE",
  "target": "GEO_SERVICE",
  "cluster_ref": "TC-006",
  "entity_refs": [
    "https://firmsfinder.eu/#geo-diagnostic"
  ],
  "target_pages": [
    "https://firmsfinder.eu/geo/ghid/#intent-ff-geo-tof-035"
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  "evidence_refs": [],
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    "unresolved_original_target": "https://firmsfinder.eu/geo/"
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},
{
  "id": "FF-GEO-TOF-036",
  "funnel": "TOF",
  "query": "Ce sunt fișierele JSON GEO?",
  "action": "DISCOVER",
  "target": "GEO_SERVICE",
  "cluster_ref": "TC-006",
  "entity_refs": [
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  ],
  "target_pages": [
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  "query_language": "ro-R0",
  "semantic_status": "EDITORIAL_EXPLANATION_PUBLISHED_IN_THIS_BUILD",
  "evidence_refs": [],
  "audit_bis": {
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  "target_anchor": "intent-ff-geo-tof-036"
},
{
  "id": "FF-GEO-TOF-037",
  "funnel": "TOF",
  "query": "Cum funcționează monitorizarea GEO?",

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"action": "EXPLAIN",
"target": "GEO_SERVICE",
"cluster_ref": "TC-006",
"entity_refs": [
  "https://firmsfinder.eu/#geo-diagnostic"
],
"target_pages": [
  "https://firmsfinder.eu/geo/ghid/#intent-ff-geo-tof-037"
],
"query_language": "ro-R0",
"semantic_status": "EDITORIAL_EXPLANATION_PUBLISHED_IN_THIS_BUILD",
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"audit_bis": {
  "unresolved_original_target": "https://firmsfinder.eu/geo/"
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},
{
  "id": "FF-GEO-T0F-038",
  "funnel": "TOF",
  "query": "GEO garantează apariția în ChatGPT?",
  "action": "DEFINE",
  "target": "GEO_SERVICE",
  "cluster_ref": "TC-006",
  "entity_refs": [
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  "evidence_refs": [],
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  "target_anchor": "intent-ff-geo-tof-038"
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{
  "id": "FF-GEO-T0F-039",
  "funnel": "TOF",
  "query": "Ce este Answer Engine Optimization?",
  "action": "LEARN",
  "target": "AI_OPTIMIZATION",
  "cluster_ref": "TC-007",
  "entity_refs": [
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  "action": "AUDIT",
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  "entity_refs": [
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  "entity_refs": [
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      "FF-GEO-B0F-037",
      "FF-GEO-B0F-038",
      "FF-GEO-B0F-039",
      "FF-GEO-B0F-040",
      "FF-GEO-B0F-041",
      "FF-GEO-B0F-042",
      "FF-GEO-B0F-043",
      "FF-GEO-B0F-044"
    ],
    "policy": "NO_FALLBACK_TO_UNRELATED_PAGE",
    "remediation": "Create real GEO/AEO pages or map each intent to a verified relevant page after review"
  }
}

```